Our Journey

Walt & Cai

Investing

- Single Family
- Mobile Homes
- Private Lending
- Multi Family Apartment Syndications

How we got here

One of the most frequent questions Cai and I are asked is…

“How did you get into Syndications?”

We started out in Single Family Rentals

Started our journeys as Landlords in rental properties for Cashflow.

PROs	CONs
• Cashflow • Tax Advantages • Rents Payoff the Mortgage • Good Debt Strategies • More Assets Acquired • Capital Appreciation	• Lots of Sweat Equity • Required Significant Capital • Low Cashflow • Property Risk • It’s a second career to manage

Strategy: Long Term Investment

Mobile Homes Investing

PROs	CONs
• Great Cashflow • Little or low capital outlay • Use "Be the Bank" Strategy • 100% of your investment returned early.	• Lots of Sweat Equity • Finding the right deal • Low-income housing • Direct Management of Asset • Special Contractor Experience required for everything

Strategy: Use Capital earned to buy more Capital Property

More Strategies Used

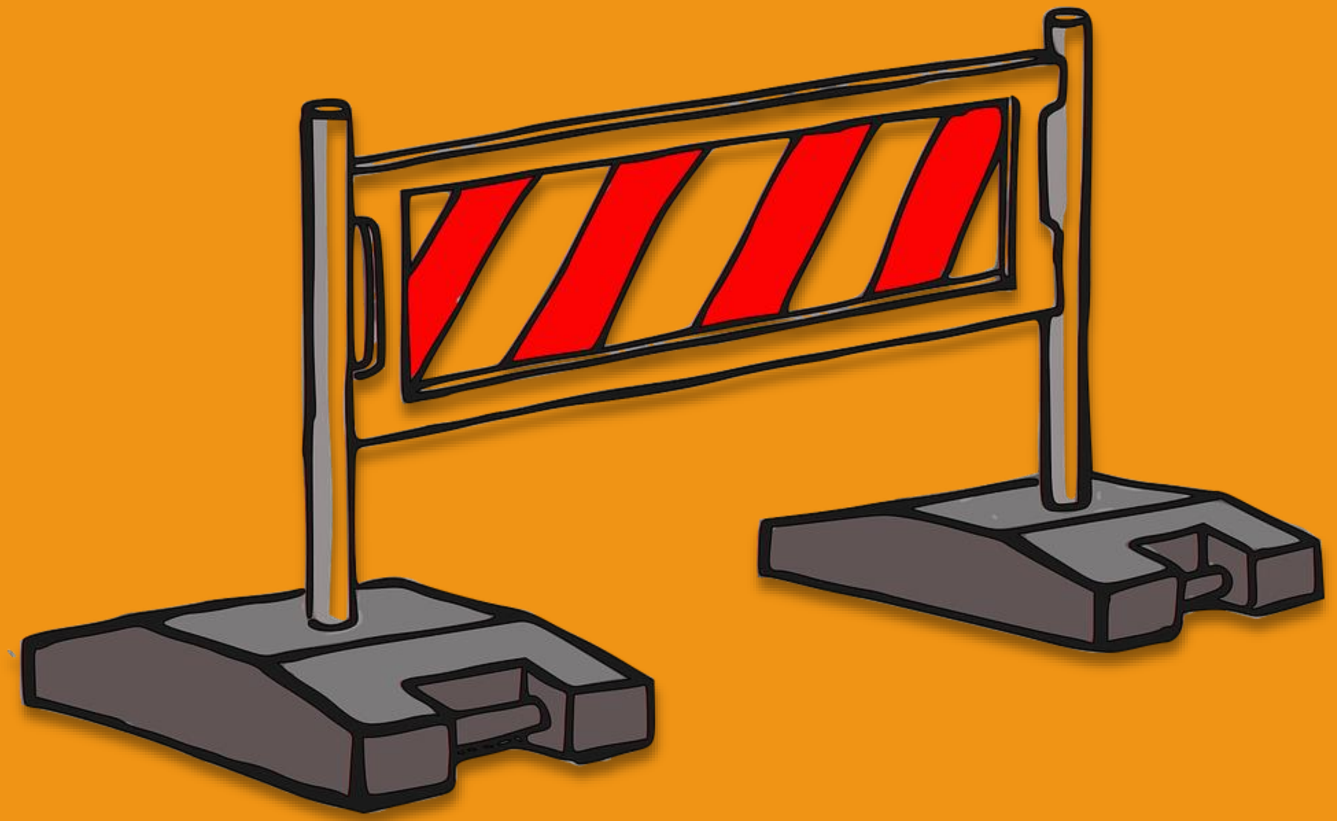
- Single Family Rental Business
- Bought, Remodeled, and Sold Mobile Homes on Payment
- “Be the Bank” Private Lending
- Use Capital to expand Single Family Housing
- Passive Investing

Keeping the money moving

Our money was growing, but not fast enough!

What were the barriers

- Two Full time careers (JOBS)
- Capital Requirement
- Network Too Small
- Limited Scale Potential
- Nay Sayers
- Extensive Sweat Equity



We grew faster through Syndications

Syndication is aggregating the resources of others for a purpose.

PROs	CONs
• Use capital to grow significant wealth. (2X or better returns in short term) • Tax Advantages • Good Network of Entrepreneurs to manage the project • Passive Investment Role - no personal time required! • Medium Capital Outlay with good or better returns. • Opportunity to Scale Faster • Leverage OPM for better opportunities	• Letting Go of Control • Trust Hurdles • Not a cashflow business - Mid to Long Term Strategy (5 to 10 years) • Often at a remote location where a better market exist. (Out of arm reach)

Multi Family Apartment Syndication

We are part of a large network of multifamily apartment investors using syndication borrowing to achive great returns.

We’ve grown our wealth abundantly with a diverse portfolio.